The General Services Administration (GSA) estimates that businesses spend between $80,000 to $130,000 in time and labor attempting to obtain a GSA schedule contract. Most third-party firms charge a flat rate with no guarantee that the business will be awarded. After getting your business registered in the System for Award Management (SAM), US Federal Contractor Registration provides a cost-effective registration service, charging businesses fairly with a pay-as-completed model.

GSA CHALLENGES

**Time and Labor**
Getting onto a GSA schedule is a labor and cost intensive process.

**Business to Government Marketing**
Many businesses lack the proper marketing materials for selling to agencies through a GSA schedule.

**Limited Outsourcing Options**
Most third-party GSA registration firms charge a flat-fee regardless if their client makes it onto a schedule or not.

**Contact Management**
An extensive amount of back-and-forth communication with the GSA is required when registering for a schedule.

INSIDE USFCR’S SOLUTION

By outsourcing the GSA registration process with USFCR, businesses can get onto a GSA schedule in a time and cost effective manner.

**PAY-AS-COMPLETED**
If at any point, the client’s registration gets rejected by the GSA, USFCR will halt work and the client will not get charged any further.

**BENEFITS**

**Speed and Accuracy**
USFCR provides fast and accurate government registration services.

**Online Capabilities Statement**
USFCR will create an online capabilities statement to help market your business to the federal government.

**Pay-as-Completed**
There is no flat fee for USFCR’s service. You will only pay for as far as the registration gets completed.

**Dedicated Liaison**
USFCR will manage communication with the GSA on your behalf so you can put your time and focus to better use.