



# NONPROFIT SUCCESS

## HOSPITAL GETS SAM RENEWED ON TIME FOR CONTRACT

### BACKGROUND

Our Lady of the Lake Hospital Inc. provides care for both adult and pediatric patients. They have also performed numerous contracts with the federal government.

Despite their past performance the hospital ran into a problem. Their System for Award Management (SAM) registration had expired. SAM is a database containing information on all entities seeking federal grants and contracts.

Without an active SAM registration, the nonprofit could not bid on contracts. To make matters worse, the hospital was in the middle of renewing a contract. They needed to get back in compliance quickly.

### SOLUTION

To renew their SAM registration on time, Dean of Research Christine LeBoeuf hired US Federal Contractor Registration (USFCR). USFCR's main service is processing SAM registrations.

USFCR has a team of dedicated case managers who verify and process SAM registrations for clients. Two business days after submitting the order, Christine received and filled out a worksheet from a case manager.

After submitting the renewal order, Christine received and completed the SAM worksheet from USFCR. If Christine had any questions or if she needed more information, a case manager was available to talk on the phone to guide her through the process.

### ABOUT OUR LADY OF THE LAKE HOSPITAL, INC.

NAICS: 62210  
DUNS: 065480121  
CAGE: 368M6



Founded in 1958, Our Lady of the Lake Hospital, Inc. is a nonprofit based out of Baton Rouge, Louisiana. They are an 800 bed hospital with the area's only Level II Trauma Center along with a 450 provider care network covering more than 40 specialities.



**USFCR WAS  
WONDERFUL AND  
GUIDED ME ALONG  
EVERY STEP OF THE  
WAY. THEY WENT  
ABOVE AND BEYOND  
TO PROVIDE  
ASSISTANCE.**

CHRISTINE LABOEUF | DEAN OF RESEARCH

[www.usfcr.com](http://www.usfcr.com)

With the information on the worksheet processed and verified, the next step was submitting a notarized letter. Since 2018, the General Services Administration (GSA) requires all entities registering or renewing in SAM to submit a notarized letter to the Federal Service Desk (FSD).

USFCR provided Christine with a notarized letter template and instructions for submitting it to the FSD. This template streamlined the process and notarized letter was submitted in a timely manner.

## OUTCOME

With USFCR's SAM Registration Service, Our Lady of the Lake was able to get their SAM registration back into compliance on time. This meant that the hospital was able to keep their contract and get paid on time for the work they completed.

For a full year after their order, the hospital also receives ongoing SAM registration maintenance. This protects their compliance for government contacts in case any new requirements are implemented or if key entity information changes.

Our Lady of the Lake also had access to the Advanced Procurement Portal (APP). APP is an application created by USFCR which simplifies the contract search process. Users can save their searches, research competitors, and get live notifications emailed to them. This app will help Lady of the Lake on their active search of contracts.

 **I WOULD WELCOME THE OPPORTUNITY TO WORK WITH USFCR IN THE FUTURE. THEY MADE A DAUNTING TASK PAINLESS AND SIMPLE.**

CHRISTINE LABOEF | DEAN OF RESEARCH

## BENEFITS

Here are the benefits received by Our Lady of the Lake Hospital, Inc.

### SAM REGISTRATION SERVICE

- **GUARANTEED COMPLIANCE FOR FEDERAL CONTRACTS**
- **VERIFIED VENDOR SEAL**
- **DYNAMIC SMALL BUSINESS SEARCH (DSBS) SETUP**



### SAM MAINTANENCE

- **PROTECTION OF COMPLIANCE FOR DURATION OF SERVICE**
- **REGISTRATION BACKED BY A \$1 MILLION INSURANCE POLICY**
- **ACCESS TO RESPONSIVE SUPPORT TEAM**



### ADVANCED PROCUREMENT PORTAL

- **OPPORTUNITY SEARCH**
- **LIVE CONTRACT UPDATES**
- **GOVERNMENT CRM**



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