



# CONSULTING SUCCESS STORY

## NONPROFIT EMPOWERMENT GROUP INC. WINS PRIME CONTRACT

### BACKGROUND

Nonprofit Empowerment Group, Inc. (NEG) is a global consulting firm that specializes in providing services including administrative management, leadership development training, and event management for various organizations, corporations and the government.

In order for NEG to be in the best position to begin government contracting, President Angela Massey knew it was important to submit the correct information and know what set-asides the firm qualified for. Almost equally important was maintaining the information.

First, Angela needed to get registered in the System for Award Management (SAM) and get verified as a Economically Disadvantaged Women-Owned Small Business (EDWOSB).

### SOLUTION

With the SAM Registration Service, NEG was able to get registered in SAM quickly. The USFCR Case Department managed their submission, ensuring accuracy and compliancy. Angela's additional concern about maintaining and updating her SAM registration was also addressed with the SAM Registration Service - you receive a full year of maintenance on your registration.

The EDWOSB verification process requires more information than the standard Women-Owned Small Business (WOSB) because you must provide additional financial information to prove an economic disadvantage. Since USFCR Special Services handles thousands of EDWOSB verifications, they have the process down to a science.

#### ABOUT NONPROFIT EMPOWERMENT GROUP INC.

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Nonprofit Empowerment Group, Inc. is an EDWOSB global consulting firm based in Lombard, Illinois. Specializing in administrative management, they won a five year IDIQ contract through Naval Seas Systems Command.



**IT WAS REALLY  
IMPORTANT THAT ALL  
OF THE ONLINE  
CAPABILITIES  
STATEMENT MATCHED  
UP TO WHAT WE WERE  
SUBMITTING ON NEW  
BIDS.**

ANGELA MASSEY | PRESIDENT

[www.usfcr.com](http://www.usfcr.com)

Access to the Advanced Procurement Portal (APP) is also included with the SAM Registration Service. APP, an application developed by USFCR to streamline the process of searching for contracts, allows users to set instant notifications for themselves via email on new, relevant federal opportunities.

Since NEG offers services in combat areas and to military agencies, it was important to register in the Wide Area Workflow (WAWF) and Invoice, Receipt, Acceptance, Property Transfer (iRAPT) system. Registering with WAWF/iRAPT allows you to send and receive reports to and from government agencies but more importantly - it makes sure you get paid.

## OUTCOME

In February of 2018, NEG won their first contract as prime through the Naval Sea Systems Command. The five-year IDIQ contract was set-aside for a WOSB and NEG was to provide all labor, supervision, equipment and materials for supervisory writing courses to Command University, a tenant of Puget Sound Naval Shipyard and Intermediate Maintenance Facility in Bremerton, Washington. Since NEG was registered in WAWF/iRAPT, they were able to easily send and receive invoices related to the contract.

NEG was able to focus on government opportunities knowing that the USFCR Case Department was updating their SAM registration promptly and that their EDWOSB had been completely accurately. Using APP to search for contracts and filter by specific details, they were also able to save time.

 **USFCR HAD BEEN A GREAT PARTNER THROUGHOUT THE ENTIRE FEDERAL CONTRACTING PROCESS.** ANGELA MASSEY | PRESIDENT

## BENEFITS

Nonprofit Empowerment Group, Inc. used these services provided by USFCR.

### SAM REGISTRATION SERVICE

- **GUARANTEED COMPLIANCE FOR FEDERAL CONTRACTS**
- **VERIFIED VENDOR SEAL**
- **DYNAMIC SMALL BUSINESS SEARCH (DSBS) OPTIMIZATION**



### SIMPLIFIED ACQUISITION PROGRAM

- **WEB DEVELOPMENT FOR ONLINE CAPABILITIES STATEMENT**
- **DYNAMIC SMALL BUSINESS SEARCH (DSBS) PROFILE SETUP**
- **FULL-SERVICE SAM REGISTRATION & FULL YEAR COMPLIANCE MAINTENANCE**



### EDWOSB VERIFICATION

- **SPECIAL SERVICES GATHERED THE FINANCIAL INFO NEEDED FOR VERIFICATION**
- **THIRD-PARTY VERIFICATION ACTS AS DETERANT AGAINST BID PROTESTS**

**EDWOSB**

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