Government contracting isn’t a venture that you have to go into alone. With US Federal Contractor Registration’s (USFCR) Contracting Consulting service, your business can gain expert insight, no matter how long you’ve been in the federal marketplace. Our agenda is based on your specific needs, expected outcomes, and using the Advanced Procurement Portal (APP), USFCR’s web-based contracting and search management platform.

**CONTRACTING CHALLENGES**

**Solicitation Analysis**
Government solicitations can be difficult to interpret for newly registered contractors. Errors in a response will disqualify the business for the opportunity.

**Contractor Capabilities**
Most businesses will only bid on contracts that are within their industry, despite having the capabilities to compete on other contracts.

**Making an Offer**
Without having the right strategy in making an offer on an opportunity, contractors are at a severe disadvantage.

**Finding Opportunities**
Opportunity search is one of the most important processes in federal contracting. If not executed right, a business can miss out on contracts.

**INSIDE USFCR’S SOLUTION**

By hiring a USFCR contracting consultant, your business will receive a total of six half-hour sessions within a 90-day period.

**ORDER**
USFCR receives order for contract consulting.

**WORKSHEET**
Client fills out worksheet outlining their objectives.

**INTRODUCTION**
One hour introduction and review of goal worksheet.

**SESSIONS**
Six half-hour long sessions are held over the span of 90 days.

**ASSIGNMENTS**
Client receives self-paced learning assignments to reinforce sessions.

**REVIEW**
Client reviews the overall service and lessons learned with consultant.

**BENEFITS**

**Solicitation Review**
Your USFCR consultant will walk you through an entire solicitation to see if it’s a fit for your company.

**Offer Guidance**
The consultant will help you place an effective offer based on market research with APP.

**NAICS Review**
With USFCR’s Contracting Consulting, you will get a thorough review of your NAICS codes to maximize your capabilities.

**APP Search Setup**
Your consultant will also walk you through the process of setting up APP to optimize your opportunity search.