

Contracting Consulting

Government contracting isn't a venture that you have to go into alone. With US Federal Contractor Registration's (USFCR) Contracting Consulting service, your business can gain expert insight, no matter how long you've been in the federal marketplace. Our agenda is based on your specific needs, expected outcomes, and using the Advanced Procurement Portal (APP), USFCR's web-based contracting and search management platform.

CONTRACTING CHALLENGES

Solicitation Analysis

Government solicitations can be difficult to interpret for newly registered contractors. Errors in a response will disqualify the business for the opportunity.

Making an Offer

Without having the right strategy in making an offer on an opportunity, contractors are at a severe disadvantage.

Contractor Capabilities

Most businesses will only bid on contracts that are within their industry, despite having the capabilities to compete on other contracts.

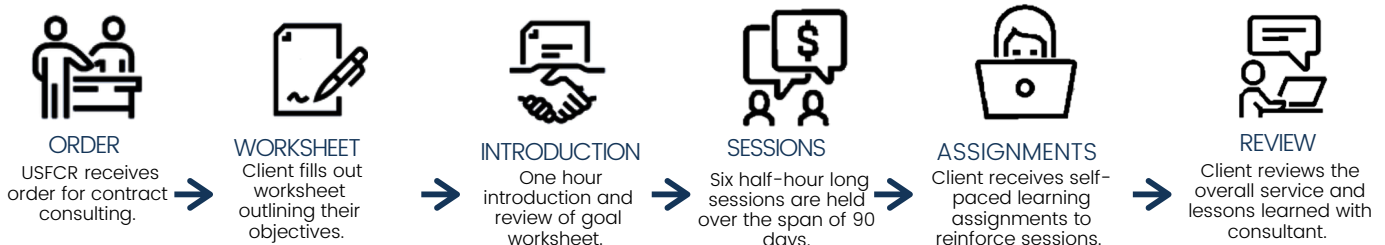
Finding Opportunities

Opportunity search is one of the most important processes in federal contracting. If not executed right, a business can miss out on contracts.



INSIDE USFCR'S SOLUTION

By hiring a USFCR contracting consultant, your business will receive a total of six half-hour sessions within a 90-day period.



BENEFITS

Solicitation Review

Your USFCR consultant will walk you through an entire solicitation to see if it's a fit for your company.

Offer Guidance

The consultant will help you place an effective offer based on market research with APP.

NAICS Review

With USFCR's Contracting Consulting, you will get a thorough review of your NAICS codes to maximize your capabilities.

APP Search Setup

Your consultant will also walk you through the process of setting up APP to optimize your opportunity search.